

Short Message Report

Conversations: 1	Participants: 2
Total Messages: 29	Date Range: 7/17/2020

Outline of Conversations

 **Microsoft Teams chat between [Pat Boyd, Michael Landy]** • 29 messages on 7/17/2020 • Michael Landy (michaell@safechain.com) • Pat Boyd (PatB@Safechain.com)



**Messages in chronological order** (times are shown in GMT +00:00)

☺	<b>Microsoft Teams chat between [Pat Boyd, Michael Landy]</b>	
M	<b>Michael Landy (michaell@safechain.com)</b> 25 mavret & 25 epclusa per month at -7.5%	7/17/2020, 3:30 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> Niiiiice!	7/17/2020, 3:31 PM
M	<b>Michael Landy (michaell@safechain.com)</b> We'll see early stages and need VAWD	7/17/2020, 3:32 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> Ahhh	7/17/2020, 3:38 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> That may not happen unfortunately	7/17/2020, 3:38 PM
M	<b>Michael Landy (michaell@safechain.com)</b> At all? Adam said 2-3 weeks	7/17/2020, 3:39 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> Yeah the vendor is being funny now	7/17/2020, 3:39 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> Wants huge commitments only and upfront	7/17/2020, 3:40 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> It's killing us here too	7/17/2020, 3:40 PM
M	<b>Michael Landy (michaell@safechain.com)</b> It's a game changer for us	7/17/2020, 3:40 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> Oh I know	7/17/2020, 3:41 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> They're just not working with us	7/17/2020, 3:41 PM
M	<b>Michael Landy (michaell@safechain.com)</b> Most only care about optimism	7/17/2020, 3:41 PM
M	<b>Michael Landy (michaell@safechain.com)</b> Optum	7/17/2020, 3:41 PM
M	<b>Michael Landy (michaell@safechain.com)</b> Should we try to see if we can get commitments from our customers?	7/17/2020, 3:44 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> It won't matter if we lose the vendor all together	7/17/2020, 3:46 PM
P	<b>Pat Boyd (PatB@Safechain.com)</b> We're having issues with them now	7/17/2020, 3:46 PM

P **Pat Boyd (PatB@Safechain.com)** 7/17/2020, 3:46 PM  
Boulevard is still good

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:10 PM  
Boulevard comes in sealed bottles?

P **Pat Boyd (PatB@Safechain.com)** 7/17/2020, 7:28 PM  
Yes

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:31 PM  
Two of my customers are OK with that they're putting me together a list of how much and what they use

P **Pat Boyd (PatB@Safechain.com)** 7/17/2020, 7:32 PM  
Hell yes!!!

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:35 PM  
VAWD guy was over 80k per month just for two products

P **Pat Boyd (PatB@Safechain.com)** 7/17/2020, 7:36 PM  
We won't give up on it, just don't think it's going to be as soon as Adam thinks

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:37 PM  
Well It sells especially to the optum guys

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:37 PM  
They are afraid of everything

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:40 PM  
I got two that were public health ...getting biktarvy for \$2100

P **Pat Boyd (PatB@Safechain.com)** 7/17/2020, 7:45 PM  
Shit

M **Michael Landy (michaell@safechain.com)** 7/17/2020, 7:46 PM  
Tons of meds